

<b>Position: Senior Level Consultant– Investment Promotion &amp; Project Facilitation</b>	
<b>Qualifications</b>	<ul style="list-style-type: none"> <li>• At least Master’s Degree in Finance, Economics, Engineering, Finance, Public Policy, Law or Business Administration in finance from a recognized/reputed institution in India or abroad</li> </ul>
<b>Preferred Experience</b>	<ul style="list-style-type: none"> <li>• At least 12 years of strong experience in management consulting, investment banking, government consulting, industry associations, market research, working with multilateral and bilateral agencies</li> <li>• Strong experience working with the C-Suite level of large private sector companies</li> <li>• Experience in working with Government of Andhra Pradesh and understanding of the policies, rules and regulations in the state</li> <li>• Sectors Expertise in the following (Electronics, IT, ITeS, Manufacturing, Automobile and Auto Ancillary, Aerospace and defence etc.) with over 10 years’ experience in the concerned sector</li> <li>• Understanding of Industries, Investments, Infrastructure, banking and finance, manufacturing etc.</li> <li>• Excellent stakeholder and client management skills</li> <li>• Strong management skills, particularly in planning, scheduling, and managing multiple tasks and people working under tight deadlines</li> <li>• Experience in managing large projects for governments, private sector, multilateral clients and industry associations</li> <li>• Demonstrated team management and mentoring skills</li> <li>• Experience in writing technical proposals and reports</li> </ul>
<b>Broad Job Description</b>	<ul style="list-style-type: none"> <li>• To develop the Go-to-Investor marketing strategies for EDB in each focus sector and proactively market potential projects to investors and facilitate their approval by the respective authorities</li> <li>• Establish relationships with the relevant stakeholders in the Government and other promoting agencies and oversee project management to ensure achievement of targets</li> <li>• To work closely with the sectoral ministries, state industries departments, and other stakeholders and help them with their investment targeting, promotion and facilitation</li> <li>• Strategically build the investment promotion sector practice and expanding the client base in domestic / international markets</li> <li>• Be thorough with policies, acts, and regulations governing the projects handled by EDB</li> <li>• Work closely with the CEO-EDB and develop and monitor financial budgets of the investment promotion and facilitation vertical</li> <li>• Handle resource allocation within the vertical and manage the utilization of a team of consultants</li> <li>• Review proposals, financial models, joint ventures, project structuring, reports etc. and make necessary recommendations to relevant departments</li> <li>• Responsible for ensuring the use of world class knowledge management methodologies and processes to create a centralized database</li> </ul>

	<ul style="list-style-type: none"><li>• Proactively contribute to management and organization development activities including thought leadership, training, etc.</li><li>• Mentor and guide team to ensure deliverables within given timelines</li><li>• Conduct team reviews and submit weekly reports to CEO- APEDB and monthly reports to all relevant stakeholders</li><li>• Work in collaboration with other teams</li><li>• Handle any other task assigned by the CEO</li></ul>
<p><b>Note: All job postings will adhere to the guidelines mentioned in the G.O. Ms.No 89 Finance (HR.I) Department of the Government of Andhra Pradesh</b></p>	