

Position: Mid – Level- Consultant– Investment Promotion & Project Facilitation	
Qualifications	At least Master’s Degree in Finance, Economics, Engineering, Finance, Public Policy, Law or Business Administration in finance from a recognized/reputed institution in India or abroad
Preferred Experience	<ul style="list-style-type: none"> • At least 7 years of relevant experience in management consulting, investment banking, government consulting, industry associations, market research, working with multilateral and bilateral agencies • Strong experience working with senior management in large private sector companies • Understanding of Key Sectors (Electronics, IT, ITeS, Manufacturing, Automobile and Auto Ancillary, Aerospace and defence etc.) • Excellent stakeholder and client management skills • Strong management skills, particularly in planning, scheduling, and managing multiple tasks and people working under tight deadlines • Experience in managing large projects for governments, private sector, multilateral clients and industry associations • Demonstrated team management and mentoring skills • Willingness to work under high pressure deadlines and across geographical time zones • Experience in writing technical proposals and reports
Broad Job Description	<ul style="list-style-type: none"> • To develop the Go-to-Investor marketing strategies for EDB in each focus sector and proactively market potential projects to investors and facilitate their approval by the respective authorities • Establish relationships with the relevant stakeholders in the Government and other promoting agencies and oversee project management to ensure achievement of targets • To work closely with the sectoral ministries, state industries departments, and other stakeholders and help them with their investment targeting, promotion and facilitation • Strategically build the investment promotion sector practice and expanding the client base in domestic / international markets • Be thorough with policies, acts, and regulations governing the projects handled by EDB • Review proposals, financial models, joint ventures, project structuring, reports etc. and make necessary recommendations to relevant departments • Responsible for ensuring the use of world class knowledge management methodologies and processes to create a centralized database • Proactively contribute to management and organization development activities including thought leadership, training, etc. • Conduct team reviews and submit weekly reports to CEO- APEDB and monthly reports to all relevant stakeholders • Manage the research team and mentor associates • Handle any other task assigned by the CEO
Note: All job postings will adhere to the guidelines mentioned in the G.O. Ms.No 89 Finance (HR.I) Department of the Government of Andhra Pradesh	

